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UNITED STATES DISTRICT COURT
CENTRAL DISTRICT OF CALIFORNIA

H. SCOTT SALINAS, an Individual,

Plaintiff,

v.

THE PROCTER & GAMBLE COMPANY,
an Ohio Corporation; WIEDEN +
KENNEDY, INC., an Oregon Corporation;
and DOES 1 through 10,

Defendants.

Case No.:

PLAINTIFF'S COMPLAINT FOR:

1. COPYRIGHT INFRINGEMENT;
2. VICARIOUS AND/OR CONTRIBUTORY COPYRIGHT INFRINGEMENT;
3. VIOLATION OF THE LANHAM ACT, 15 U.S.C. § 1125(a); and
4. VIOLATION OF CALIFORNIA CIVIL CODE § 3344 AND/OR CALIFORNIA COMMON LAW RIGHT OF PUBLICITY
5. VIOLATION OF CALIFORNIA BUSINESS & PROFESSIONS CODE § 17200.
6. CANCELLATION OF TRADEMARK REGISTRATION

JURY TRIAL DEMANDED

1 H. Scott Salinas (“Salinas”), by and through his undersigned attorneys, hereby
2 prays to this honorable Court for relief based on the following:

3
4 **INTRODUCTION**

5 Salinas is an award-winning composer and performer. Throughout his career,
6 he has worked on a variety of notable projects in film, television, and advertising. He
7 performed and recorded an original audio work, and this work been misappropriated
8 and used without permission by the Defendants, and each of them. These Defendants
9 unlawfully distributed and broadcast unlawful copies of Salinas’ work. To make
10 matters worse, Defendants concealed this exploitation from Salinas and defrauded
11 him as to the work’s exploitation. This action follows to address the infringement.

12 **JURISDICTION AND VENUE**

13 1. This action arises under the Copyright Act of 1976, Title 17 U.S.C., § 101 *et*
14 *seq.* and the Trademark Laws of the United States, under 15 U.S.C. §§ 1125, *et seq.*

15 2. This Court has federal question jurisdiction under 28 U.S.C. § 1331 and 1338
16 (a) and (b).

17 3. This Court also has supplemental jurisdiction over the state law claims. This
18 Court has pendent jurisdiction over the claims arising under California law pursuant
19 to 28 U.S.C. § 1367(a) because the asserted state claims are substantially related to the
20 claims arising under the Trademark Laws of the United States. Furthermore, this Court
21 has pendent jurisdiction because both the state and federal claims are derived from a
22 common nucleus of operative facts and considerations of judicial economy dictate the
23 state and federal issues be consolidated for a single trial.

24 4. Venue in this judicial district is proper under 28 U.S.C. § 1391(c) and 1400(a)
25 in that this is the judicial district in which a substantial part of the acts and omissions
26 giving rise to the claims occurred.

PARTIES

5. Salinas is an individual residing in the state of California.

6. Plaintiff is informed and believes and thereon alleges that The Procter & Gamble Company ("P&G") is an Ohio Corporation, with its principal place of business located at One Procter & Gamble Plaza, Cincinnati, Ohio 45202, and is doing business in and with the state of California.

7. Plaintiff is informed and believes and thereon alleges that Wieden + Kennedy, Inc. ("W+K") is an Oregon Corporation, with its principal place of business located at 224 NW 13th Avenue, Portland, Oregon 97209 and is doing business in and with the state of California.

8. Plaintiff is informed and believes and thereon alleges that Defendants Does 1 through 10, inclusive, are other parties not yet identified who have infringed Plaintiff's copyrights, have contributed to the infringement of Plaintiff's copyrights, or have engaged in one or more of the wrongful practices alleged herein. The true names, whether corporate, individual or otherwise, of Defendants 1 through 10, inclusive, are presently unknown to Plaintiff, which therefore sues said Defendants by such fictitious names, and will seek leave to amend this Complaint to show their true names and capacities when same have been ascertained.

9. Plaintiff is informed and believes and thereon alleges that at all times relevant hereto each of the Defendants was the agent, affiliate, officer, director, manager, principal, alter-ego, and/or employee of the remaining Defendants and was at all times acting within the scope of such agency, affiliation, alter-ego relationship and/or employment; and actively participated in or subsequently ratified and/or adopted each of the acts or conduct alleged, with full knowledge of all the facts and circumstances, including, but not limited to, full knowledge of each violation of Plaintiff's rights and the damages to Plaintiff proximately caused thereby.

CLAIMS RELATED TO PLAINTIFF'S WORK

10. Plaintiff performed and recorded and exclusively owns an original audio work entitled Salinas Whistle, which has been registered with the United States Copyright Office.

11. Prior to the acts complained of herein, Plaintiff entered into a license that allowed P&G to exploit the Salinas Whistle in their Old Spice marketing and advertising campaign for a limited period of time.

12. Plaintiff is informed and believes and thereon alleges that after the licensing period ended, Defendants, and each of them, without notice to Plaintiff, continued to exploit, broadcast, publish, and monetize the Salinas Whistle, though audio, video, and other content that incorporated an audio work that is strikingly similar or identical to the Salinas Whistle (hereinafter "Infringing Uses"). The Infringing Uses were outside of the scope of the license and occurred without Plaintiff's consent.

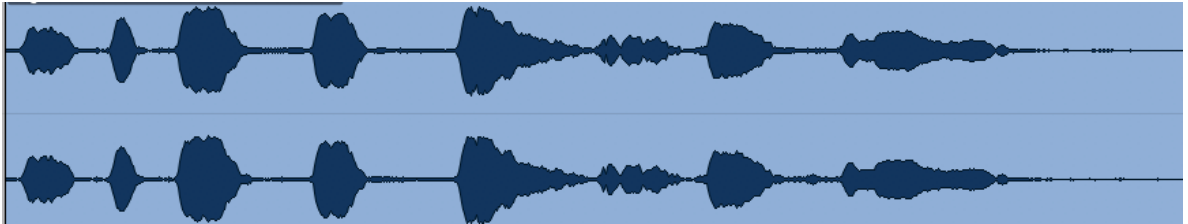
13. On information and belief, Plaintiff alleges that W+K, following the term of the license, represented to Salinas that W+K engaged or authorized the engagement of another performer to create a whistle recording to be used in the Old Spice marketing and advertising campaign.

14. Plaintiff is informed and believes and thereon alleges that Defendants, and each of them, licensed, broadcast, and otherwise exploited the Salinas Whistle without Salinas' consent and in violation of his rights.

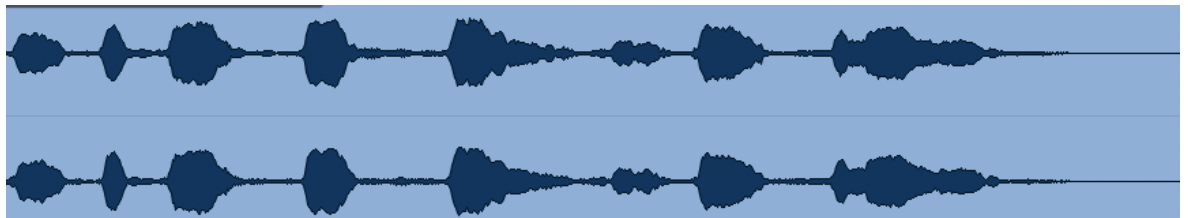
15. Plaintiff is informed and believes that Defendants, and each of them, copied the Salinas Whistle from a source to which they had access and broadcast and distributed without Salinas' consent the Salinas Whistle through online, broadcast, radio, cable, and other means of transmission.

1 16. Waveform images reflecting the Salinas Whistle and one non-inclusive
2 exemplar of the Infringing Uses¹ are set forth hereinbelow and reflect that the
3 Salinas Whistle and the whistle comprising the Infringing Uses are strikingly similar:
4

5 **Salinas Whistle**



10 **Infringing Uses Exemplar**



16 **FIRST CLAIM FOR RELIEF**

17 (For Copyright Infringement - Against All Defendants, and Each)

18 17. Plaintiff repeats, realleges and incorporates herein by reference as though
19 fully set forth the allegations contained in the preceding paragraphs of this
20 Complaint.
21

22 18. Plaintiff is informed and believes and thereon alleges that Defendants, and
23 each of them, had access to the Salinas Whistle, including, without limitation,
24 directly through Plaintiff, W+K, and through records related to the campaigns that
25 incorporated the Salinas Whistle.

26 ¹ The allegations in this complaint are made as to all exploitations that Defendants, or
27 any of them, created, obtained, marketed, distributed, displayed, broadcast, licensed,
28 or transmitted that incorporate the Salinas Whistle or material portions thereof.

SECOND CLAIM FOR RELIEF

(For Vicarious and/or Contributory Copyright Infringement – Against all Defendants, and Each)

24. Plaintiff repeats, re-alleges, and incorporates herein by reference as though fully set forth, the allegations contained in the preceding paragraphs of this Complaint.

25. Plaintiff is informed and believes and thereon alleges that Defendants knowingly induced, participated in, aided and abetted in and profited from the illegal distribution of the Salinas Whistle as alleged hereinabove.

26. Plaintiff is informed and believes and thereon alleges that Defendants, and each of them, are vicariously liable for the infringement alleged herein because they had the right and ability to supervise the infringing conduct and because they had a direct financial interest in the Infringing Uses and conduct related thereto.

27. By reason of the Defendants', and each of their, acts of contributory and vicarious infringement as alleged above, Plaintiff has suffered and will continue to suffer substantial damages to his business in an amount to be established at trial, as well as additional general and special damages in an amount to be established at trial.

28. Due to Defendants', and each of their, acts of copyright infringement as alleged herein, Defendants, and each of them, have obtained direct and indirect profits they would not otherwise have realized but for their infringement of Plaintiff's copyrights in the Salinas Whistle. As such, Plaintiff is entitled to disgorgement of Defendants', and each of their, profits, both direct and indirect, that are attributable to the Infringing Uses and/or the conduct described herein, in an amount to be established at trial.

29. Plaintiff is informed and believes and thereon alleges that Defendants, and each of them, have committed copyright infringement with actual or constructive knowledge of Plaintiff's rights such that said acts of copyright infringement were,

1 and continue to be, willful, intentional and malicious. Such misconduct provides the
2 basis on which Plaintiff seeks an order precluding Defendants, and each of them,
3 from offering certain legal defenses and positions.

4 **THIRD CLAIM FOR RELIEF**

5 (For Violation of the Lanham Act – Against all Defendants, and Each)

6 30. Plaintiff repeats, re-alleges, and incorporates herein by reference as
7 though fully set forth, the allegations contained in the preceding paragraphs of this
8 complaint.

9 31. This is a claim for trademark infringement, false advertising, and false
10 designation of origin arising under 15 U.S.C. § 1125(a).

11 32. Defendants have promoted and used in commerce strikingly or
12 confusingly similar versions of Plaintiff's voice and performance, i.e., the Salinas
13 Whistle, and used that material in connection with Defendants' goods and products
14 and without Plaintiff's consent in a manner that infringes Plaintiff's rights in
15 violation of 15 U.S.C. § 1125(a).

16 33. Plaintiff is informed and believes and thereon alleges that Defendants
17 used the Salinas Whistle in connection with the promotion, marketing, and
18 advertising of Defendants' businesses, goods, or services in a manner which is likely
19 to cause confusion, or to cause mistake, or to deceive the public that Defendants'
20 goods or services are authorized, sponsored, or approved by or are affiliated with
21 Plaintiff.

22 34. Per Section 43(a) of the Lanham Act, Defendants have engaged in unfair
23 competition by using Salinas' performance and the Salinas Whistle without Salinas'
24 consent; and, in doing so, Defendants, and each of them, have engaged in false
25 advertising and created a false association and/or false endorsement between Salinas
26 and Defendants, and each of them, and their respective products and services.

1 35. Plaintiff at no time authorized or approved of Defendants' use of his
2 voice and performance beyond the scope of the original licensing agreement.

3 36. Plaintiff is informed and believes and thereon alleges that Defendants'
4 acts as alleged herein were done with actual knowledge of Plaintiff's ownership and
5 prior use of his voice and performance in commerce and to the general public, and
6 with the intent to unfairly compete, to trade upon Plaintiff's reputation and goodwill
7 by causing confusion and mistake among consumers and the public, and to deceive
8 the public into believing that Defendants' businesses, goods, or services are
9 associated with, sponsored by, originate from, or are approved by Plaintiff, when they
10 are not.

11 37. Defendants' activities constitute willful and intentional infringement of
12 Plaintiff's name, directly and/or indirectly, in total disregard of Plaintiff's proprietary
13 rights, and were done despite Defendants' knowledge that the use of Plaintiff's name
14 was and is in direct contravention of Plaintiff's rights. At a minimum, Defendants
15 acted with willful blindness or reckless disregard of Plaintiff's rights or the rights of
16 the consuming public.

17 38. Defendants have derived and received, and will continue to derive and
18 receive, gains, profits, and advantages from the use of Plaintiff's name in an amount
19 that is not presently known to Plaintiff. By reason of Defendants' actions,
20 constituting unauthorized use of Plaintiff's voice and performance, Plaintiff has been
21 damaged and is entitled to monetary relief in an amount to be determined at trial.

22 39. Due to Defendants' actions, constituting unauthorized use of Plaintiff's
23 voice and performance, Plaintiff has suffered and continues to suffer great and
24 irreparable injury, for which Plaintiff has no adequate remedy at law.

25 **FOURTH CLAIM FOR RELIEF**

26 (For Violations of California Civil Code § 3344 and California Common Law
27 Right of Publicity – Against all Defendants, and Each)

1 40. Plaintiff repeats, re-alleges, and incorporates herein by reference as
2 though fully set forth, the allegations contained in the preceding paragraphs of this
3 complaint.

4 41. Plaintiff is informed and believes and thereon alleges that Defendants,
5 and each of them, violated California Civil Code § 3344, *et seq.*, and California
6 common law by, *inter alia*, publishing and using Plaintiff's voice as part of the
7 Salinas Whistle within the state of California for purposes of advertising and
8 promoting Defendants' products, without first acquiring Plaintiff's written consent to
9 do so.

10 42. Defendants, and each of them, knowingly used Plaintiff's voice,
11 performance, and likeness for purposes of advertising, selling, and soliciting
12 purchases of products, merchandise, or goods, without Plaintiff's prior consent.

13 43. Due to Defendants' actions, constituting unauthorized use of Plaintiff's
14 voice, performance, and likeness, Plaintiff has suffered and continues to suffer
15 substantial and irreparable injury, for which Plaintiff has no adequate remedy at law.

16 44. Due to Defendants', and each of their, unlawful acts, Plaintiff is entitled
17 to injunctive relief barring Defendants from further violating Plaintiff's rights as
18 alleged herein.

19 45. Due to Defendants', and each of their, unlawful acts, Plaintiff has
20 suffered general and special damages in an amount to be established at trial.

21 46. Per statute, Defendants, and each of them, are liable for statutory
22 damages, costs, and attorneys' fees.

23 47. Plaintiff is informed and believes and thereon alleges that Defendants,
24 and each of them, have committed their unlawful acts, as alleged above, which were
25 willful, wanton, intentional, and malicious, which further subjects Defendants, and
26 each of them, to liability for enhanced or punitive damages.

FIFTH CLAIM FOR RELIEF

(For Violations of California Business & Professions Code § 17200 – Against all Defendants, and Each)

48. Plaintiff repeats, re-alleges, and incorporates herein by reference as though fully set forth, the allegations contained in the preceding paragraphs of this complaint.

49. Defendants’ conduct as alleged herein, including without limitation their engagement in the Infringing Uses constitutes unlawful, unfair and fraudulent business practices, as well as acts as well and unfair, deceptive, untrue or misleading advertising as prohibited by California Business and Professions Code § 17200.

50. The aforementioned conduct has damaged Plaintiff in an amount to be established at trial

SIXTH CLAIM FOR RELIEF

(For Cancellation of Trademark Registration)

51. Plaintiff repeats, re-alleges, and incorporates herein by reference as though fully set forth, the allegations contained in the preceding paragraphs of this complaint.

52.P&G registered, or caused to be registered with the U.S. Patent and Trademark Office (“USPTO”) a trademark in the form of an audio recording, or “sensory mark,” that incorporated Plaintiff’s voice and performance without Plaintiff’s consent and without authority.

53.In doing so, P&G failed to advise the USPTO that its “sound mark” consisted of Plaintiff’s voice and performance and failed to advise Plaintiff that it was submitting the aforementioned application.

54.P&G falsely advised the USPTO that it had all rights and consent to register the aforementioned “sensory mark.”

1 55.The USPTO, relying on Defendant’s material misrepresentations and
2 omissions, granted to P&G a trademark registration for the aforementioned “sensory
3 mark.”

4 56. P&G obtained a trademark registration under USPTO Serial Number
5 86168455 for the Salinas Whistle.

6 57.This trademark registration was improperly issued and must be cancelled
7 due to the aforementioned fraud and misconduct.

8 **PRAYER FOR RELIEF**

9 Wherefore, Plaintiff prays for judgment as follows:

- 10 a. That Defendants, their affiliates, agents, and employees be enjoined
11 from infringing Plaintiff’s rights in and to the Salinas Whistle and
12 Plaintiff’s voice, performance, and likeness and permanently restraining
13 and enjoining Defendants, their officers, agents, employees, and
14 attorneys, and all those persons or entities in active concert or
15 participation with them, or any of them, from advertising, marketing,
16 promoting, publishing, or otherwise using Plaintiff’s voice and
17 performance;
- 18 b. That Plaintiff be awarded all profits of Defendants, and each of them,
19 and actual damages in accordance with Section 35 of the Lanham Act,
20 15 U.S.C. § 1117;
- 21 c. That Plaintiff be awarded general and statutory damages as well as costs
22 and attorneys’ fees under Cal. Civ. Code § 3344 and California common
23 law;
- 24 d. That Plaintiff be awarded damages and injunctive relief under Cal. Bus.
25 & Profs. Code § 17200;
- 26 e. That Plaintiff be awarded on his copyright claims all profits of
27 Defendants, and each of them, plus all losses of Plaintiff, plus any other
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monetary advantage gained by the Defendants through their infringement, the exact sum to be proven at the time of trial;

- f. That Plaintiff be awarded its costs and attorneys' fees to the extent that they are available under the above statutes;
- g. That a trust be entered over the Infringing Uses, and all profits realized through the infringement;
- h. That an order, judgement, or decree issue cancelling P&G's trademark registration for the Salinas Whistle, specifically that registration issued under USPTO Serial Number 86168455;
- i. That Plaintiff be awarded pre-judgment interest as allowed by law;
- j. That Plaintiff be awarded the costs of this action; and
- k. That Plaintiff be awarded such further legal and equitable relief as the Court deems proper.

Plaintiff demands a jury trial on all issues so triable pursuant to Fed. R. Civ. P. 38 and the 7th Amendment to the United States Constitution.

Dated: August 5, 2019

Respectfully submitted,

By: /s/ Scott Alan Burroughs
Scott Alan Burroughs, Esq.
Trevor W. Barrett, Esq.
DONIGER / BURROUGHS
Attorneys for Plaintiff